

SUBJECT TO APPROVAL

**SOUTHBURY BOARD OF SELECTMEN
August 18, 2022**

RESOLVED, that the Board of Selectmen, upon the recommendation of the Director of Public Works, hereby accepts the summary for the On Call Trade Services as submitted on the attached spreadsheets.



TOWN OF SOUTHBURY

DEPARTMENT OF PUBLIC WORKS

501 Main Street South
Southbury, Connecticut 06488
(203) 262-0622
Fax: (203) 262-1588

DATE: August 10, 2022

TO: Jeff Manville, First Selectman

FROM: Gerald Lukowski, Director of Public Works

RE: **On Call Trade Services**

Please find attached the summary of the On Call Trade Services Bid Opening that occurred on July 28, 2022. Present at the bid opening representing the Town of Southbury were Betsy Rosa and myself.

Bases upon the attached review, it is the Public Works Department recommendation that the Board of Selectmen award the bids to the following vendors.

Please forward for Board of Selectman approval

Should you have any further questions or comments, please contact me at 203-262-0622 or publicworks@southbury-ct.gov.



TOWN OF SOUTHBURY

501 Main Street South
Southbury, Connecticut 06488
(203) 262-0647
Fax: (203) 264-9762

August 8, 2022

Upon completion and review of the received data sheet for on call services provided me,

I suggest the following companies for their respective category and their rates as listed on the break down sheet.

Painting	Integrated Services	
Carpentry	Integrated Services	
Window repair	Integrated Services	
Heating	Schmidt Plumbing and Heating	
HVAC	Schmidt Plumbing and Heating	*****
Plumbing	Schmidt Plumbing and Heating	
Oil Burner / furnace	Schmidt Plumbing and Heating	
Electrical	Shock Electric	
Masonry/Stone/Brick	Sinopoli Contractors	
Concrete Sidewalk/Pads/Foundations	Sinopoli Contractors	
Chimney Repair	Sinopoli Contractors	
Roofing	Albana Roofing	
Locksmith	Rich's Keys and Locks CT	

Note in every discipline – the lowest qualified bidder has been selected for recommendation.

The only exception is indicated by ***** 2 Factors have been considered, 1st, although the lead technician rate is less when compared between SAV-Mor Cooling and Schmidt Plumbing and heating, the SOP is the lead technician is usually accompanied with an apprentice, which make the combined hourly costs' lowest bidders number higher; than Schmidt Plumbing and heating. 2nd Schmidt Plumbing and heating has been our on call services company over the past 3 years and is also the lowest bidder in Heating, Plumbing and Oil burner/furnaces - Hence, the advantage to the Town – will produce cost savings when this experience and knowledge of the existing systems and buildings is considered. I recommend Schmidt Plumbing and Heating for the HVAC category. I also recommend that all vendors be required to submit billing and invoices in a timely manner.

Invoices shall be submitted as soon as the work is completed and within 3 months of the completion date. The "Town of Southbury" reserves the right to move to the next lowest qualified bidder should such non-compliance occur.

Respectfully submitted,
Alan Russo

On Call Services Bidders List

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Integrated Services	Painting	3	\$40.00	\$60.00	7am-4:30pm	all other hours	10%	5.90%	
	Carpentry	3	\$40.00	\$60.00	7am-4:30pm	all other hours	10%	5.90%	
	Window Repair	2	\$40.00	\$60.00	7am-4:30pm	all other hours	10%	5.90%	Minor Repairs Only
Schmidt Plumbing & Heating Co	Heating	2	\$75.00	\$112.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	Heating	1	\$45.00	\$67.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	HVAC	2	\$85.00	\$127.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	HVAC	1	\$45.00	\$67.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	Plumbing	2	\$70.00	\$105.00	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	Plumbing	1	\$45.00	\$67.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	Oil Burner/Furnace	2	\$75.00	\$112.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	Oil Burner/Furnace	1	\$45.00	\$67.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
ACORN Electrical	Electrical	E1	\$75.00	\$95.00	7am-3pm	all others	10%	1.75%	
	Electrical	Apprentice	\$30.00	\$45.00	7am-3pm	all others	10%	1.75%	
Mercury Group	Electrical	E1/E2	\$60.00	\$80.00	M-F 7:30am-4:30pm	all others	5%	1%	
	Electrical	Apprentice	\$50.00	\$70.00	M-F 7:30am-4:30pm	all others	5%	1%	
Reliable Excavating	HVAC	1	\$115.00	\$170.00	M-F 7:30am-4:30pm	all others	15%	5.90%	
	Electrical	1	\$150.00	\$220.00	M-F 7:30am-4:30pm	all others	15%	5.90%	
	Plumbing	1	\$150.00	\$220.00	M-F 7:30am-4:30pm	all others	15%	5.90%	
	Painting	1	\$85.00	\$125.00	M-F 7:30am-4:30pm	all others	15%	5.90%	
	Masonry/Stone/Brick Concrete/Sidewalk/ Pads/Fountains	1	\$75.00	\$110.00	M-F 7:30am-4:30pm	all others	15%	5.90%	
	Masonry/Stone/Brick Concrete/Sidewalk/ Pads/Fountains	3	\$85.00	\$125.00	M-F 7:30am-3:30pm	all others	15%	5.90%	
	Chimney Repair	1	\$59.00	\$88.50	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
Sinopoli Contractors	Chimney Repair	3	\$59.00	\$88.50	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Chimney Repair	4	\$56.00	\$84.00	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Masonry/Stone/Brick Concrete/Sidewalk/ Pads/Fountains	4	\$59.00	\$88.50	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Masonry/Stone/Brick Concrete/Sidewalk/ Pads/Fountains	4	\$56.00	\$84.00	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Concrete/Sidewalk/ Pads/Fountains	4	\$59.00	\$88.50	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Concrete/Sidewalk/ Pads/Fountains	4	\$56.00	\$84.00	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Concrete/Sidewalk/ Pads/Fountains	4	\$56.00	\$84.00	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
SAV-MOR Cooling & Heating	Heating ("S" License)	15	\$78.00	\$120.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
	Heating (Apprentice)	6	\$65.00	\$105.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
	HVAC ("S" License)	15	\$78.00	\$120.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
	HVAC (Apprentice)	6	\$65.00	\$105.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
	Oil Burner/Furnace	15	\$78.00	\$120.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
	Oil Burner/Furnace	6	\$65.00	\$105.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
Shock Electrical	Electrical	1	\$52.00	\$78.00	M-F 7am-3:30pm	all other hours	15%	1.97%	
	Electrical	1	\$46.00	\$69.00	M-F 7am-3:30pm	all other hours	15%	1.97%	
Albana Roofing	Roofing	3	\$60.00	\$90.00	M-F 7:30am-5pm	all other hours	15%	5.90%	We service siding & gutters as well
	Chimney Repair	2	\$60.00	\$90.00	M-F 7:30am-5pm	all other hours	15%	5.90%	
Rich's keys & Locks CT	Locksmith	1	\$90.00	\$135.00	M-F 8am-4pm	4pm-12am M-F	5%		
	Locksmith	1	\$90.00	\$135.00	M-F 8am-4pm	4pm-12am M-F	5%		

Painting

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Integrated Services	Painting	3	\$40.00	\$60.00	7am-4:30pm	all other hours	10%	5.90%	
Reliable Excavating	Painting	1	\$85.00	\$125.00	M-F 7:30am-4:30pm	all others	15%	5.90%	

Carpentry

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Integrated Services	Carpentry	3	\$40.00	\$60.00	7am-4:30pm	all other hours	10%	5.90%	

Window Repair

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Integrated Services	Window Repair	2	\$40.00	\$60.00	7am-4:30pm	all other hours	10%	5.90%	Minor Repairs Only

Heating

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Schmidt Plumbing & Heating Co	Heating	2	\$75.00	\$112.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	Heating	1	\$45.00	\$67.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
SAV-MOR Cooling & Heating	Heating ("S" License)	15	\$78.00	\$120.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
	Heating (Apprentice)	6	\$65.00	\$105.00	M-F 7am-3:30pm	all other hours	20%	2.50%	

HVAC

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Schmidt Plumbing & Heating Co	HVAC	2	\$85.00	\$127.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	HVAC	1	\$45.00	\$67.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
Reliable Excavating	HVAC	1	\$115.00	\$170.00	M-F 7:30am-4:30pm	all others	15%	5.90%	
SAV-MOR Cooling & Heating	HVAC ("S" License)	15	\$78.00	\$120.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
	HVAC (Apprentice)	6	\$65.00	\$105.00	M-F 7am-3:30pm	all other hours	20%	2.50%	

Plumbing

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Schmidt Plumbing & Heating Co	Plumbing	2	\$70.00	\$105.00	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
	Plumbing	1	\$45.00	\$67.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
Reliable Excavating	Plumbing	1	\$150.00	\$220.00	M-F 7:30am-4:30pm	all others	15%	5.90%	

Oil Burner/Furnace

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Schmidt Plumbing & Heating Co	Oil Burner/Furnace	2	\$75.00	\$112.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F

	Oil Burner/Furnace	1	\$45.00	\$67.50	8am-4:30pm	all others	25%	2.50%	Reg hours M-F
SAV-MOR Cooling & Heating	Oil Burner/Furnace	15	\$78.00	\$120.00	M-F 7am-3:30pm	all other hours	20%	2.50%	
	Oil Burner/Furnace	6	\$65.00	\$105.00	M-F 7am-3:30pm	all other hours	20%	2.50%	

Electrical

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
ACORN Electrical	Electrical	E1	\$75.00	\$95.00	7am-3pm	all others	10%	1.75%	
	Electrical	Apprentice	\$30.00	\$45.00	7am-3pm	all others	10%	1.75%	
Mercury Group	Electrical	E1/E2	\$60.00	\$80.00	M-F 7:30am-4:30pm	all others	5%	1%	
	Electrical	Apprentice	\$50.00	\$70.00	M-F 7:30am-4:30pm	all others	5%	1%	
Reliable Excavating	Electrical	1	\$150.00	\$220.00	M-F 7:30am-4:30pm	all others	15%	5.90%	
Shock Electrical	Electrical	1	\$52.00	\$78.00	M-F 7am-3:30pm	all other hours	15%	1.97%	
	Electrical	1	\$46.00	\$69.00	M-F 7am-3:30pm	all other hours	15%	1.97%	

Masonry/Stone/Brick

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Reliable Excavating	Masonry/Stone/Brick	1	\$75.00	\$110.00	M-F 7:30am-4:30pm	all others	15%	5.90%	
Sinopoli Contractors	Masonry/Stone/Brick	4	\$59.00	\$88.50	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Masonry/Stone/Brick	4	\$56.00	\$84.00	M-F 7:30am-3:30pm	Over 40	10%	2.00%	

Concrete/Sidewalk/Pads/Fountains

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
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Reliable Excavating	Concrete/Sidewalk/ Pads/Fountains	1	\$85.00	\$125.00	M-F 7:30am-3:30pm	all others	15%	5.90%	
Sinopoli Contractors	Concrete/Sidewalk/ Pads/Fountains	4	\$59.00	\$88.50	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Concrete/Sidewalk/ Pads/Fountains	4	\$56.00	\$84.00	M-F 7:30am-3:30pm	Over 40	10%	2.00%	

Chimney Repair

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Sinopoli Contractors	Chimney Repair	3	\$59.00	\$88.50	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
	Chimney Repair	3	\$56.00	\$84.00	M-F 7:30am-3:30pm	Over 40	10%	2.00%	
Albana Roofing	Chimney Repair	2	\$60.00	\$90.00	M-F 7:30am-5pm	all other hours	15%	5.90%	

Roofing

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Albana Roofing	Roofing	3	\$60.00	\$90.00	M-F 7:30am-5pm	all other hours	15%	5.90%	We service siding & gutters as well

Locksmith

Company	Category	# of Emp in Position	Hourly Rate	Overtime Rate	Regular Hours	OT Hours	Percentage of Material Markup	COLA Adjustment	Comments
Rich's Keys & Locks CT	Locksmith	1	\$90.00	\$135.00	M-F 8am-4pm	4pm-12am M-F	5%		
	Locksmith	1	\$90.00	\$135.00	M-F 8am-4pm	4pm-12am M-F	5%		