

SUBJECT TO APPROVAL

SOUTHBURY BOARD OF SELECTMEN

June 12, 2025

RESOLVED, that the Board of Selectmen, upon the recommendation of the Director of Public Works, hereby awards the On-Call Trade Services bid to the following:

- 1. The Buckingham Routh Co. (HVAC)**
- 2. Environmental Systems Company, LLC (HVAC, oil burner/furnace)**
- 3. LATEC LLC (electrical, plumbing, painting, carpentry, masonry/stone/brick)**
- 4. McKenney Mechanical Contractors, Inc. (HVAC, oil boiler/furnace)**
- 5. Mercury Electric, LLC (electrical)**
- 6. Perfectemp Inc. (HVAC, plumbing, oil boiler/furnace)**
- 7. Reliable Excavating Co. Inc. (masonry/stone/brick, concrete/sidewalks/pads/foundations)**
- 8. Schmidt Plumbing & Heating Co., Inc. (HVAC, plumbing, oil boiler/furnace)**
- 9. Shock Electrical Contractors Inc. (electrical)**
- 10. Sinopoli Contrctors (chimney repair, masonry/stone/brick, concrete/sidewalk/pads/foundations)**



TOWN OF SOUTHBURY

DEPARTMENT OF PUBLIC WORKS

501 Main Street South

Southbury, Connecticut 06488

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Date: June 12, 2025

To: Board of Selectmen

From: Blake Leonard, Public Works Director

Re: RFP 2025-006: On-Call Trade Services

Ten bids for on-call trade services were received on June 2, 2025. Present at the bid opening were Finance Director Dan Colton, Project Administrator Matt Tarnowski, and Office Manager Noreen Thompson. Also present were Kevin Kilduff of The Buckingham Routh Company and Gus Schmidt of Schmidt Plumbing and Heating. Bids were solicited for hourly rates for various trades, including HVAC, boiler/furnace, electrical, plumbing, painting, carpentry, masonry, and concrete.

Per the Procurement and Bidding policy, "rotation among the trades should be a goal with preference to those with special skills, experience, and track record of timely response and speedy execution." Therefore, based on the bids received, it is our recommendation that the award be made to the following vendors:

- The Buckingham Routh Co. (HVAC)
- Environmental Systems Company, LLC (HVAC, oil boiler/furnace)*
- LATEC LLC (electrical, plumbing, painting, carpentry, masonry/stone/brick)
- McKenney Mechanical Contractors Inc. (HVAC, oil boiler/furnace)
- Mercury Electric, LLC (electrical)
- Perfectemp Inc. (HVAC, plumbing, oil boiler/furnace)
- Reliable Excavating Co., Inc. (masonry/stone/brick, concrete/sidewalk/pads/foundations)*
- Schmidt Plumbing & Heating Co., Inc. (HVAC, plumbing, oil boiler/furnace)*
- Shock Electrical Contractors Inc. (electrical)*
- Sinopoli Contractors (chimney repair, masonry/stone/brick, concrete/sidewalk/pads/foundations)*

Vendors noted with a * are currently on-call for the Town. Vendors without a * have had reference checks performed, and have undertaken similar work for other municipalities or organizations.

Please see the attached sheet detailing each bid received. If you have any questions please let me know.

Company	Trade/Position	# of Employees in Position	Regular Rate	OT Rate	Regular Hours	OT Hours	Material Markup (%)	COLA (%)
The Buckingham Routh Co.	HVAC	1	\$126.70	\$164.32	M-F 7:30A-3:30P	After 8P	15.00%	0.00%
	HVAC	1	\$89.57	\$118.83				
Environmental Systems Company, LLC	HVAC S1, S2, D1, D2	11	\$125.00	\$187.50	M-F 7:30A-3:30P	All others	30.00%	3.00%
	HVAC Apprentice	4	\$105.00	\$157.50				
	Oil Boiler/Furnace	5	\$125.00	\$187.50				
	Electrical	4	\$82.00	\$115.00				
	Electrical	2	\$82.00	\$115.00				
LATEC LLC	Plumbing	2	\$82.00	\$115.00	M-F 8A-4P	All others	5.00%	0.00%
	Plumbing	2	\$82.00	\$115.00				
	Painting	4	\$82.00	\$115.00				
	Carpentry	4	\$82.00	\$115.00				
	Masonry/Stone/Brick	3	\$82.00	\$115.00				
McKenney Mechanical Contractors Inc.	HVAC Technician	10	\$142.00	\$199.00	M-F 7A-3:30P	All others	25.00%	3.00%
	HVAC Apprentice	2	\$115.00	\$161.00				
	Oil Boiler/Furnace Service Technician	10	\$142.00	\$199.00				
	Electrical E1 & E2	5	\$65.00	\$95.00				
Mercury Electric, LLC	Electrical Apprentice	2	\$50.00	\$85.00	M-F 7A-4:30P	All others	5.00%	1.75%
	Electrical Bucket Truck	1	\$125.00	\$195.00			0.00%	0.00%
	HVAC Journeyman S2	9	\$135.00	\$202.50				
	HVAC apprentice	3	\$115.00	\$172.50				
Perfectemp Inc.	Plumbing Journeyman P2	1	\$135.00	\$202.50	M-F 7:30A-4:30P	All others & holidays	25.00%	3.00%
	Oil Boiler/Furnace Journeyman S2	9	\$135.00	\$202.50				
	Oil Boiler/Furnace Apprentice	3	\$115.00	\$172.50				
	Masonry/Stone/Brick	4	\$75.00	\$112.00				
Reliable Excavating Co., Inc.	Concrete/Sidewalk/Pads/Foundations	4	\$75.00	\$112.00	7:30A-4:30P	All others	25.00%	0.00%
	Concrete/Sidewalk/Pads/Foundations	4	\$75.00	\$112.00				
	HVAC Technician	2	\$85.00	\$127.50				
	HVAC Helper	1	\$45.00	\$67.50				
Schmidt Plumbing & Heating Co., Inc.	Plumbing Technician	2	\$75.00	\$112.50	M-F 8A-4:30P	All others	25.00%	2.75%
	Plumbing Helper	1	\$45.00	\$67.50				
	Oil Boiler/Furnace Technician	2	\$75.00	\$112.50				
	Oil Boiler/Furnace Helper	1	\$45.00	\$67.50				
Shock Electrical Contractors Inc.	Electrical E1	1	\$62.00	\$93.00	M-F 7A-3:30P	All others	15.00%	1.97%
	Electrical Apprentice	1	\$56.00	\$84.00				
	Chimney Repair	3	\$67.00	\$100.50				
	Chimney Repair	3	\$64.00	\$96.00				
Sinopoli Contractors	Masonry/Stone/Brick	4	\$67.00	\$100.50	M-F 7:30A-3:30P	Over 40	15.00%	2.50%
	Masonry/Stone/Brick	4	\$64.00	\$96.00				
	Concrete/Sidewalk/Pads/Foundations	4	\$67.00	\$100.50				
	Concrete/Sidewalk/Pads/Foundations	4	\$64.00	\$96.00				